

## PRE-QUALIFYING REQUIREMENTS

### SUB: TENDER FOR EXECUTION AND HANDING OVER OF CIVIL, ERECTION, TESTING AND COMMISSIONING OF 400KV TRANSMISSION LINE AT BADNAWAR IN MADHYA PRADESH.

Sealed Tenders (Under two part bid system) are invited from competent contractors for Execution and handing over of civil, erection, testing and commissioning of 400kV transmission line at Badnawar in Madhya Pradesh. Only those who are technically and financially capable to execute the Job and who fulfil the Pre-Qualifying Requirements [PQR] given under are eligible to quote against the above NIT. Tenderers should submit their offer in a sealed envelope as per the procedure specified in tender documents. The PQR of contractor for tender submission shall be as under:

| <b>Bidder</b>                                                                                                       | <b><u>Pre-Qualifying Criteria</u></b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
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| <b>A) For Standalone bidder:</b><br><br>The bidder should have executed civil and erection work as per similar work | <b>A.1 <u>Turnover:</u></b><br><br>1. Vendors should have a minimum average annual turnover of <b>Rs. 46 lacs</b> for last three fin. years (2011-12, 2012-13 & 2013-14 and 2012-13, 2013-14 & 2014-15) and should submit audited balance sheet and Profit & Loss Account Sheet of these years. In case audited balance sheet is not available due to turnover being less than statutory requirement of audit, bidder should furnish self certified copies of Balance Sheet, Profit & Loss account along with income tax returns of these years.<br><br>2. Vendor should have earned profit in at least one year during the last three financial years for which turnover has been considered in '1' above.<br><br><b>A.2 <u>Similar work executed:</u></b><br><br>Vendor should have successfully executed similar job <sup>1</sup> (ref note below) during last seven years ending 31.07.2015 and should be either of the following:<br><br>1.1 Three similar jobs executed costing (except service tax) not less than Rs. 61 lacs each.<br><br>OR<br><br>1.2 Two similar jobs executed costing (except service tax) not less than Rs. 76 lacs each.<br><br>OR<br><br>1.3 One similar job executed costing (except service tax) not less than Rs. 122 lacs.<br><br>Note:<br><br>1. Similar job <sup>1</sup> shall mean:<br><br>(i) The bidder should have successfully executed civil works of transmission line/ switchyard/ power house predominantly concrete work.<br><br>(ii) In addition to point 1 (i) the bidder should have successfully executed erection, stringing & commissioning of 220kV or above rating transmission line/ substation including gantry towers.<br><br>2. Cost of similar job for fulfilling financial criteria shall mean sum of executed value of civil and erection portion (excluding supply of tower, equipments, conductors etc.) of work order(s).<br><br>3. Composite/ two separate orders (i.e. Civil and ETC works) meeting the above criteria 1 (i) & (ii) shall also be considered as similar job. |

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| <p><b>B) For Consortium bidder:</b></p> <p>The bidder should have executed erection/ civil work of and should have a pre-bid tie-up with agency(s) for civil/erection work in the form of contract agreement/ collaboration agreement/ joint bidding/ undertaking etc. proof in support of same should be submitted by the bidder along with technical offer (Part-I bid).</p> | <p><b><u>Contractor primarily having experience of Civil Works should meet following criteria:</u></b></p> <p><b><u>B.1 Turn Over:</u></b></p> <ol style="list-style-type: none"> <li>1. Vendors should have a minimum average annual turnover of Rs. 25 lacs for last three fin. years (2011-12, 2012-13 &amp; 2013-14 and 2012-13, 2013-14 &amp; 2014-15) and should submit audited balance sheet and Profit &amp; Loss Account Sheet of these years. In case audited balance sheet is not available due to turnover being less than statutory requirement of audit, bidder should furnish self certified copies of Balance Sheet, Profit &amp; Loss account along with income tax returns of these years.</li> <li>2. Vendor should have earned profit in at least one year during the last three financial years for which turnover has been considered in '1' above.</li> </ol> <p><b><u>B.2 Similar job executed:</u></b></p> <p>Vendor should have successfully executed similar job<sup>2</sup> (ref note below) during last seven years ending 31.07.2015 and should be either of the following :</p> <ol style="list-style-type: none"> <li>1.1 Three similar jobs executed costing (except service tax) not less than Rs. 33 lacs each.</li> <li>OR</li> <li>1.2 Two similar jobs executed costing (except service tax) not less than Rs. 41 lacs each.</li> <li>OR</li> <li>1.3 One similar job executed costing (except service tax) not less than Rs. 66 lacs.</li> </ol> <p>Note:</p> <ol style="list-style-type: none"> <li>1. Similar job<sup>2</sup> shall mean: The bidder shall have successfully executed civil work of transmission line/ switchyard/power house predominantly concrete work.</li> <li>2. Cost of similar works for fulfilling financial criteria shall mean sum of executed value of civil portion (excluding erection and supply of tower, equipments, conductors etc.) of work order.</li> </ol> <hr/> <p><b><u>Contractor primarily having experience of erection work should meet following criteria:</u></b></p> <p><b><u>B.3 Turnover:</u></b></p> <ol style="list-style-type: none"> <li>1. Vendors should have a minimum average annual turnover of <b>Rs. 20 lacs</b> for last three fin. years (2011-12, 2012-13 &amp; 2013-14 and 2012-13, 2013-14 &amp; 2014-15) and should submit audited balance sheet and Profit &amp; Loss Account Sheet of these years. In case audited balance sheet is not available due to turnover being less than statutory requirement of audit, bidder should furnish self certified copies of Balance Sheet, Profit &amp; Loss account along with income tax returns of these years.</li> <li>2. Vendor should have earned profit in at least one year during the last three financial years for which turnover has been considered in '1' above.</li> </ol> |
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|  | <p><b><u>B.4 Similar job executed:</u></b></p> <p>Vendor should have successfully executed similar job<sup>3</sup> (ref note below) during last seven years ending 31.07.2015 and should be either of the following :</p> <p>1.1 Three similar jobs executed costing (except service tax) not less than Rs. 28 lacs each.</p> <p style="text-align: center;">OR</p> <p>1.2 Two similar jobs executed costing (except service tax) not less than Rs. 35 lacs each.</p> <p style="text-align: center;">OR</p> <p>1.3 One similar job executed costing (except service tax) not less than Rs. 56 lacs.</p> <p>Note:</p> <p>1. Similar job<sup>3</sup> shall mean: The bidder shall have successfully executed erection, stringing &amp; commissioning of 220kV or above rating transmission line/ substation including gantry towers.</p> <p>2. Cost of similar job for fulfilling financial criteria shall mean executed value of erection portion (excluding civil and supply of tower, equipments, conductors etc.) of work order.</p> |
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Note:

1. The word 'executed' means the bidder should have achieved the criteria specified in the PQR even if the total contract has not been completed or closed.
2. If the qualifying work is executed in the last seven years period, as specified above, even if it has been started earlier, the same will also be considered meeting the qualifying requirements.
3. The bidder shall submit the Contract Agreement/ Work Order/LOI, BOQ and performance/ completion/ execution certificate issued by Customer/ Contractor along with technical bid.
4. Standalone bidder:-The bidder who fulfils all the PQR stipulated above for standalone bidder on their own without any consortium partner.
5. Bidders not satisfying the conditions above for standalone bidder can have consortium for Civil / ETC work of transmission line.
6. Consortium bidder: - The bidder who enters into a consortium agreement with another bidder in order to fulfill the PQR.
7. In case bidders is not meeting the criterion of standalone bidder on the basis of work order/ purchase order of a particular project but can meet the criterion of consortium bidders with work order/ PO of different projects shall also be qualified as standalone bidder.
8. In order to be qualified for the tender, Prime Bidder and Consortium partner shall satisfy technical and financial criteria of the 'Pre Qualifying Requirements' specified for the their respective area.
9. Prime Bidder and Consortium Partner are required to enter into a consortium agreement with a validity period of six months initially. In case the consortium is awarded the contract, then the Consortium Agreement between the Prime Bidder and Consortium Partner or partners shall be extended till contractual completion period including extension periods if any applicable.

10. Stand alone' bidder cannot become a 'Prime Bidder' or a 'Consortium bidder' in consortium bidding. Prime bidder shall neither be a consortium partner to other prime bidder nor take any other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidders. In case of non compliance, consortium bids of such Prime bidders will be rejected.
11. Number of partners including prime bidder shall not be more than 2 (Two).
12. Consortium bidder should specify the Prime bidder of consortium in their bid, else the bidder who has the major share of work shall be considered as prime bidder.
13. In case customer approval is required, then Prime Bidder and Consortium Partner shall have to be individually approved by Customer for being considered for the tender.
14. Prime Bidder shall be responsible for the overall execution of the contract.
15. The consortium partner shall submit SD equivalent to 2% of the total contract value in addition to the SD to be submitted by the prime Bidder for the total contract value.
16. In case the Consortium partner back out, their SD shall be encashed by BHEL. In such a case, other consortium partner meeting the PQR have to be engaged by the Prime Bidder, and if not, the respective work will be withdrawn and executed on risk and cost basis of the Prime Bidder. The new consortium partner shall submit fresh SD as applicable.
17. In case the prime bidder withdraws, the whole contract shall be considered cancelled and balance work will be executed at risk & cost of bidders (Prime bidder + Consortium partner)
18. BHEL reserves the right to:
  - (a) Accept or reject any bid received at its discretion without assigning any reasons whatsoever.
  - (b) Postpone the above mentioned date, split and distribute the work among more than one bidder without assigning any reason whatsoever.
  - (c) May ask for further qualification during techno commercial scrutiny of bids received.
  - (d) May ask for further proofs including TDS certificates/ Final bill/ payment detail for the said job for cross- verification.
19. BHEL shall not be responsible for any delay, loss, damage for bids sent by post.
20. BHEL shall not be liable for any expenses incurred by bidder in preparation of bid irrespective of whether it is accepted or not.
21. Quotations received from bidders who do not fulfil the PQR shall be summarily rejected without any further evaluation and information to bidders.
22. Canvassing i.e. soliciting favour, seeking advantage etc. in any form is strictly prohibited and any bidder found to have engaged in canvassing shall be liable to have his bid rejected summarily.
23. If the bidder deliberately gives any wrong information in his tender to create in circumstances for the acceptance to his bid, BHEL reserves the right to reject such application.
24. Bidder's selection is subject to approval of BHEL's customer for this work.
25. All corrigenda, addenda, amendments and clarifications to this Tender will be hosted in web page, [www.bhel.com](http://www.bhel.com) and not in the newspaper. Bidders shall keep themselves updated with all such amendments.